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Termeer Design Group -
Following in Her Father's Footsteps



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By Mary Lynn Mabray, ASID

Sharon Termeer Cabral was introduced into the homebuilding industry by way of her father, John Termeer, a well-known and respected homebuilder in the Houston area, specifically North Harris County, Montgomery County, Magnolia, and Lake Conroe. The company has been in business since 1992 when Sharon's father founded it. This remarkable family, John, his wife Ginny, and daughters Teri and Sharon worked well as a team, with John and Sharon handling the construction, Teri the design, and Ginny handling the office administration. Their company's foundation was made even stronger with the talent brought forth in working closely with John Wilbois, their architect.

The alliance between the Termeer and Wilbois families

continues to this day between Sharon and John Wilbois' son, Chayne. It truly is a family business. Clients can depend upon seeing Sharon, the sole superintendent, or Chayne, the architect, throughout the process. They are both hands-on from the day the clients walk through the door. They still consider themselves a design-build team.

Sharon began her building career in a suburb of Atlanta, Georgia. She later joined her family's homebuilding business in the Woodlands area to help with two showcase homes that needed her expertise to complete quickly. While it was temporary, she fell in love with the area and enjoyed working with her family so much that she moved from Georgia to the Woodlands and became her father's trusted right hand and on-site superintendent,



guiding all the sub-contractors to ensure all homes were built to specifications.

This writer rarely has the pleasure of interviewing a woman who excels in home building, a primarily male profession. Sharon may be a woman in a man's world, but that's one of the many things that make her a remarkable custom builder. She is highly intuitive and anticipates the needs of her clients. Being a woman and continuing her father's company elicits the loyalty of the sub-contractors who worked for her and her father. She has a reputation for being fair, honest, and a straight shooter. They know she understands the ever-changing building industry inside out; hence, she has earned the respect of every sub on the job.

Sharon works with her sister Teri Pugh, owner of Teri Pugh Design, who assists in a client's overall design vision. Together they genuinely understand the areas of the home that need a female touch, particularly the kitchen, the primary ensuite, the family areas, and the storage. She possesses a culinary degree and is exceptionally knowledgeable in all appliance-related things and upgrades that make a kitchen easy to function and a joy in which to entertain.

Details matter throughout the home, but nowhere are

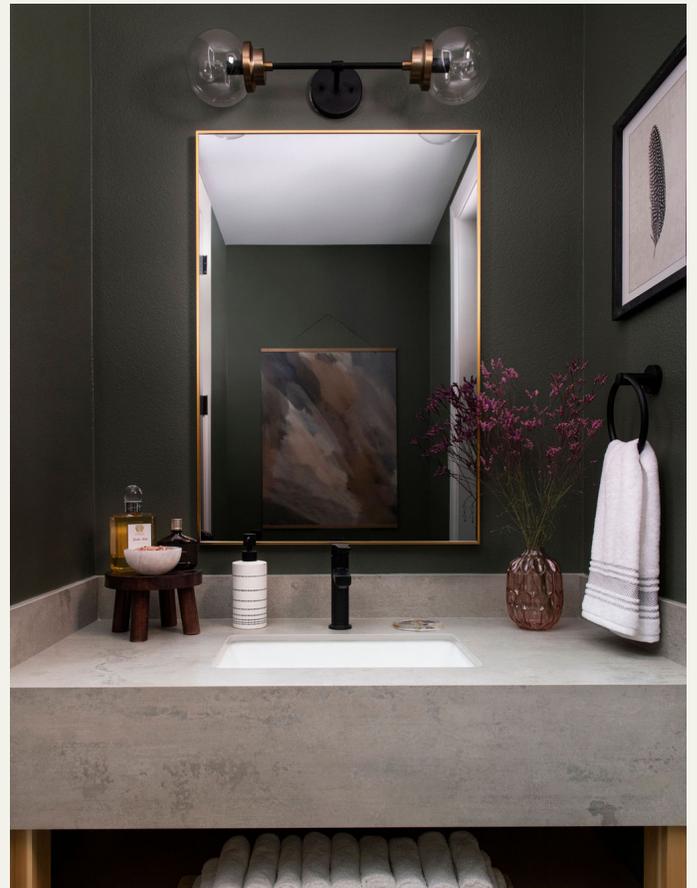




they more important than in the design and style of cabinetry, molding, ergonomically correct height and width of counter spaces, and large pantries that make organizing food efficient. The importance of closets with many drawers, pull-outs, touch latches, and hidden hinges is understood. In the kitchen, cabinets need specific spaces for pots, pans, platters, all sizes of bowls, and cutlery. Termeer Design Group takes great pride in being a builder to which a woman can relate.

Sharon has built her business through the blessings of referrals. That speaks volumes about her character and the product she produces. She understands the importance of communicating with her customers so that the process is genuinely understood. She also understands being respectful of her client's time. The process begins with a client meeting between the builder, architect, and client. Every session is handled the same way, from the preliminary stage to the final product. Sharon and Chayne are there to ensure every detail on the client's wish list is met.

Termeer Design Group takes great pride in catering to their client's needs and requirements, paying particular attention to craftsmanship and quality. It is essential to Sharon that all homes be timeless in nature and reflects the homeowner's vision. Each home is one of a kind,



keeping in mind the owner's style, personality, and requests. Sharon and her team work diligently with the floor plans to ensure the home functions and flows like the clients' lifestyle. Even more remarkable are the lake-front properties, where she ensures every view is a view of the lake. If you know anything about design and architecture, you will quickly realize it's challenging. Each home makes a statement.

Sharon's homes are stunning from exterior to interior and curb to the street. She's won several coveted GHBA Prism awards for building excellence, exemplifying her talent.



Termeer Design Group luxury homes are often called dream homes for a reason. You'll find these beautifully built homes in all the high-end areas of North Houston, from Benders Landing, Carlton Woods, Bentwater, and High Meadow Estates.

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Interior Design by Teri Pugh Studio

